

## ION Meter Cybersecurity Upgrade Program 2021

The Schneider Electric ION 8300/8400/8500/8600 Meter Trade Up Program is designed to provide customers with a process to replace older ION metering devices with the ION8650, the latest generation of intelligent revenue, power quality, and NERC-CIP cybersecure metering devices.

The ION8650 meter is the latest generation of ION socket meters and has many advantages over previous generation meters, including enhanced cybersecurity of the utility network with encrypted password storage, secure protocols, and continued cybersecurity enhancements. *With the upcoming 100-Day Sprint announced by the DOE on cybersecurity of the bulk power system Schneider Electric would like to offer a discount to customers with the previous generation ION meters that may be vulnerable to cyber-attacks as upgrading is the best way to mitigate those known\* vulnerabilities.*

The ION8650 also includes certified Class 0.1% accurate metering, DNP3 and IEC61850 support, full 2/10/20 current range with exceptional accuracy down to 2 mA, better reliability, enhanced communications capabilities like Modbus mastering and 4G LTE, and a standard 10 year warranty.

This program will run from May 1, 2021 – November 30, 2021. A minimum order quantity of 15 meters must be ordered to be eligible. The new meter shipments can be scheduled for delivery until April 1, 2022.

\*Known vulnerabilities as of January 2021

### ELIGIBILITY:

Any ION8300, ION8400, ION8500, or ION8600 power meter

ION8650C is eligible for a 10% discount on customer's standard price\*.

ION8650B is eligible for a 15% discount on customer's standard price\*.

ION8650A is eligible for a 15% discount on customer's standard price\*.

Any ION7300 series meter

ION7400 is eligible for a 10% discount on customer's standard price\*.

**Competitive meter trade up's are also available. Consult US Utility Sales Team for details.**

\*Standard price is defined as the normal pricing multiplier from Schneider Electric list price or customer's Special Pricing Agreement price for the new meter.

Please contact the US Utility Sales team for more information or to request a quote.

### REQUIREMENTS:

- List of Meter Serial Numbers to be retired
- Meter scrapped per customer standard recycling practices
- Nameplates to be returned (can be after new meter is installed)
- Minimum order of 15 meters

Ship to Address:

Attn: Robert Freeman  
10900 Equity Dr  
Houston, TX 77041